

REFERENCE TO OUR TELEPHONE CONVERSATION REGARDING THE STEREOCOMPARATORS WHICH WE ARE CONSTRUCTING FOR YOU, I BELIEVE IT WOULD BE VERY ADVISABLE AND BENEFICIAL FOR YOUR ORGANIZATION TO SEND TECHNICAL REPRESENTATION

[REDACTED] IT SEEMS TO ME THAT ONLY IN THIS WAY, IN A PERSON-TO-PERSON CONFERENCE, WILL WE BE CERTAIN THAT THE [REDACTED] UNITS, WHICH WILL BE AN INTEGRAL PART OF THE [REDACTED] COMPARATORS, WILL HAVE THE READ-OUT CHARACTERISTICS WHICH YOUR PEOPLE DESIRE, AND ALSO PERMIT YOUR TECHNICIANS TO COMPLETELY FAMILIARIZE THEMSELVES WITH [REDACTED] CIRCUITRY.

OF COURSE IT WOULD BE LOGICAL AND DESIRABLE THAT IMMEDIATELY AFTER THAT CONFERENCE [REDACTED] THEY SHOULD PROCEED DIRECTLY [REDACTED] TO VISIT OUR TECHNICAL PEOPLE [REDACTED] IN THIS MANNER A COMPLETE CLOSED CYCLE OF TECHNICAL CONSULTATION WILL BE MADE.

I BELIEVE A GOOD TIME FOR EFFECTING SUCH A VISIT WOULD BE ON OR ABOUT MAY 1ST INASMUCH [REDACTED] FROM OUR FACTORY [REDACTED] WILL ALSO BE VISITING [REDACTED] IN ADDITION WE HAVE BEEN ADVISED [REDACTED] WILL BE AVAILABLE FOR CONSULTATIONS AT THIS TIME.

Declass Review by NIMA/DOD

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*IF WE CAN ASSIST YOU IN ANY WAY TO EXPEDITE THE  
SUGGESTED ARRANGEMENTS, PLEASE DO NOT HESITATE TO CALL  
ON US.*

*SJF:EN*

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